## GREATER GADSDEN HOMEBUILDERS ASSOCIATION

www.GGHBA.com

President: Bobby Dale Welch V President: Heath McDaniel Secretary: Joyce Roberson

**Treasurer: Tim Reid** 

**Executive Officer: Debbie Thompson** 

NEXT MEETING: TUESDAY • September 10, 2019 6:00 PM

**SPEAKER: Shane Hamm, Principal** 

**Intrepid Sales Group** 

LOCATION: TOP OF THE RIVER, GADSDEN, AL

· SPEAKER ·

Shane Hamm, Principal - Intrepid Sales Group Intrepid is a plumbing & lighting manufacturer representation agency that covers five states in the Southeast United States. Headquarted in Mandeville, Louisiana but also has an office in Gadsden.

With 50 years in the wholesale plumbing distribution industry they have focused on taking a new "Hybrid" sales approach in both industries which makes them more relevant to the future of manufacturer representation. By being a vlue add to not only the wholesale distribution channel but the retail channel, secondary markets and end users. We will have a better insight to market trends and create a stronger product pull through within any economic climate. Our team are subject matter experts on all the products within our portfolio and are always available to help.

## UPCOMING EVENTS •

**Election of Officers for 2020** will be held at the November meeting. All officers are up for re-election except Terry Parris, director. Bobby Dale Welch will be stepping down as President but will remain on the Board as Past President.

If anyone would like to be considered to be on the GGHBA Board, please contact Debbie at <a href="mailto:debbiethompson108@gmail.com">debbiethompson108@gmail.com</a>.

It's time for the **2019 HBAA ANNUAL CONVENTION** taking place October 24-26 at the Hilton Nashville Downtown in Nashville, Tennessee. All HBAA members are invited to attend. Contact the Hilton Nashville Downtown at 615-620-2150

## \$10,000 GIVEAWAY •

Thank you to everyone that worked, participated and supported the GGHBA \$10,000 Giveaway. And thank you to the Gadsden Shrine Club for their support of another successful fundraising event. Congratulations to the winners and don't forget to buy your ticket for a chance to win next year!

## WELCOME NEW MEMBERS

**Morrison Heating & Cooling** 

HOPE TO SEE YOU TUESDAY, SEPTEMBER 10, 2019 @ TOP OF THE RIVER